



*Benton County*



*Lincoln County*



*Linn County*

# Business Referral Network

*For the Oregon Cascades West  
Council of Governments Region:  
Benton, Lincoln, & Linn Counties*

*Prepared by the*  
**Oregon Cascades West  
Council of Governments**

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**U.S. Department of Commerce  
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*And guidance from the members of the*  
**Oregon Cascades West Council of Governments  
Community & Economic Development Committee**

**March 2011 Update**



# **BUSINESS REFERRAL NETWORK**

## *Benton, Lincoln & Linn Counties*

### **March 2011 Update**

Economic Development Partners:

This directory includes key contacts in the Cascades West region of Benton, Lincoln, and Linn Counties for common business development-related queries. While we have all put a lot of time and energy into developing tools and programs that address business needs, the unfortunate reality is that few entrepreneurs are aware that this assistance is available – let alone how to track it down.

To remedy this problem, lead economic development partners in the Linn-Benton-Lincoln region agreed that we need to interact as a tightly interconnected network. Within this network, every staff person who works with businesses is responsible for rooting out other business development issues and needs while they are delivering their program's services. It was agreed that staff need not know the ins-and-outs of every program – but that they should generally be aware of the types of assistance available and take the initiative to connect the business with an appropriate network partner. We also agreed that staff receiving a referral should take a moment to close the loop by relaying back whether the connection was successful.

The following guide is intended for staff's use in making these connections for businesses. It is not intended to be given to businesses as virtual shopping list for them to work their own way through. A matrix of lead entities is provided to help clarify the most appropriate first point of contact for typical business needs – note that many programs are specific to a geographic area. Contact information for all partners is listed alphabetically under three overarching categories of:

- ◆ **Economic Development Entities**
- ◆ **Local Governments**
- ◆ **Business Associations**

Realizing that individual contacts will change over time, website addresses are provided to help you access the most current contact information. We would appreciate your assistance in improving the picture of what your organization provides and in helping to keep this directory current. Please provide any additions or corrections to Pam Silbernagel, Oregon Cascades West Council of Governments Community and Economic Development at [psilbern@ocwcog.org](mailto:psilbern@ocwcog.org) or by calling 541.924.8426.

This document was prepared by **Oregon Cascades West Council of Governments** (OCWCOG) with guidance from the **OCWCOG Community & Economic Development Committee**.

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## Economic Development Leads: Linn, Benton, & Lincoln Counties

	Business Loans & Grants	Financial Packaging Assistance	Business Planning Assistance	Business Development	Locations & Siting Assistance	Business Advocacy & Support	Market Data & Trends	Enterprise Zone Incentives	Workforce Training	Service Area
<b>Lead Contacts for Business Location &amp; Development</b>										
Oregon Business Development Dept.	✓				✓	✓				Oregon
Albany-Millersburg Economic Dev. Corp.				✓	✓	✓	✓	✓		Albany & Millersburg, Linn Co.
Corvallis-Benton Chamber Coalition					✓	✓		✓		Benton County
Lebanon, City of	✓				✓	✓	✓	✓		Lebanon
Lincoln County Economic Dev. Alliance					✓	✓	✓	✓		Lincoln County
Sweet Home Economic Development Group				✓	✓	✓	✓			Sweet Home
<b>Business Start-Up Assistance, Development Counseling &amp; Training</b>										
Linn-Benton Comm. College Small Business Development Center		✓	✓	✓						Linn & Benton Counties
Oregon Coast Comm. College Small Business Development Center		✓	✓	✓						Lincoln County
Confederated Tribes of Siletz Indians	✓	✓	✓	✓	✓	✓	✓		✓	Tribal Members
North Santiam Canyon Economic Dev. Corp.		✓	✓	✓		✓				Mill City, Lyons, etc.
Senior Corps of Retired Executives (SCORE)		✓	✓	✓		✓				All
<b>Business Loans &amp; Grants</b>										
Oregon Cascades West Council of Governments	✓	✓								All
<b>Workforce Training &amp; Development</b>										
Community Services Consortium	✓								✓	All
Linn-Benton Community College									✓	Linn & Benton Co.
Oregon Coast Community College									✓	Lincoln County
Linn-Benton-Lincoln Workforce Investment	✓								✓	All
<b>Other Key Resources</b>										
<b>Chambers of Commerce</b> , in place in most cities, provides a variety of business support services including advocacy, specialized training, community data, & connections with assistance providers.										
<b>City Manager/Administrator/Recorder</b> of each community is typically the primary point of contact in negotiating local assistance & often plays a lead role in addressing any barriers to development or redevelopment.										
<b>City &amp; County Community Development or Planning offices</b> provide information on land use & building reuse options, demographic information, & oversee the permitting processes for land uses, buildings, and signage within their jurisdiction.										
<b>Downtown Associations</b> provide location assistance, advocacy, market data, building design support, & specialized trainings.										
<b>Urban Renewal Agencies</b> provide a variety of development & redevelopment incentives & assistance. Cities with Urban Renewal Districts: Albany, Depoe Bay, Harrisburg, Lebanon, Lincoln City, Newport, Philomath, Waldport, & Yachats.										

## Economic Development Entities

Business location options & assistance ♦ Business planning & development ♦ Referrals to resource providers

Help with regulations ♦ Community statistics

Governmental loan funds & access to capital ♦ Training & workforce development

<p><b>Albany-Millersburg Economic Development Corporation</b></p> <ul style="list-style-type: none"> <li>♦ Inventory of available industrial land &amp; buildings</li> <li>♦ Business location assistance ♦ Community statistics ♦ ID of help needed</li> <li>♦ Referrals to incentives &amp; support ♦ Help finding capital - Linn Investment Fund</li> <li>♦ Business plan writing assistance &amp; review ♦ Business advocacy &amp; assistance</li> </ul> <p><i>Serves Albany, Millersburg, &amp; greater Linn County</i></p>	<p><a href="http://www.albany-millersburg.com">www.albany-millersburg.com</a></p> <p>John Pascone, President 435 1st NW / PO Box 548 Albany, OR 97321 Phone: 541.926.1519 Email: <a href="mailto:jpascone@albany-millersburg.com">jpascone@albany-millersburg.com</a></p>
<p><b>The Business Enterprise Center (BEC)</b></p> <ul style="list-style-type: none"> <li>♦ Full-service business incubator/accelerator ♦ Preferential space lease options</li> <li>♦ Business development support ♦ Training &amp; workforce development</li> </ul> <p><i>Serves region from Corvallis location</i></p>	<p><a href="http://www.thebec.com">www.thebec.com</a></p> <p>Kathleen Hutchinson, Executive Director 1965 SW Airport Avenue Corvallis, OR 97333 Phone: 541.758.4009 Email: <a href="mailto:exd@thebec.com">exd@thebec.com</a></p>
<p><b>Community Services Consortium</b></p> <ul style="list-style-type: none"> <li>♦ Screening/selecting employees ♦ Development of in-house training programs</li> <li>♦ Recruiting employees ♦ Employee training - subsidized training</li> </ul> <p><i>Serves Benton, Lincoln, &amp; Linn Counties</i></p>	<p><a href="http://www.communityservices.us">www.communityservices.us</a></p> <p><b>Benton:</b> Sharee Cooper 545 SW 2nd Suite A; Corvallis, OR 97333 Phone: 541.758.2633 Email: <a href="mailto:scooper@communityservices.us">scooper@communityservices.us</a></p> <p><b>Lincoln:</b> Carol Zekan 120 NE Avery; Newport, OR 97365 Phone: 541.265.8505 Email: <a href="mailto:czekan@communityservices.us">czekan@communityservices.us</a></p> <p><b>Linn:</b> Sue McGuire-Thompson 250 SW Broadalbin, Suite 2A Albany, OR 97321 Phone: 541.928.6335 Email: <a href="mailto:smcguire@communityservices.us">smcguire@communityservices.us</a></p>
<p><b>Corvallis - Benton Chamber Coalition</b></p> <ul style="list-style-type: none"> <li>♦ Business location assistance ♦ Referral to incentives &amp; support</li> <li>♦ Enterprise Zone incentives ♦ Business advocacy &amp; assistance</li> <li>♦ Willamette Valley Investors Network</li> </ul> <p><i>Serves Benton County, including City of Corvallis</i></p>	<p><a href="http://www.cbchambercoalition.com">www.cbchambercoalition.com</a></p> <p>Marcy Eastham, Interim President/CEO 420 NW Second St.; Corvallis, OR 97330 Phone: 541.757.1507 Email: <a href="mailto:meastham@cbchambercoalition.com">meastham@cbchambercoalition.com</a></p>
<p><b>Lincoln County Economic Development Alliance</b></p> <ul style="list-style-type: none"> <li>♦ Inventory of available industrial land &amp; buildings ♦ Community statistics</li> <li>♦ Business development assistance &amp; referral ♦ Identifying help needed</li> <li>♦ Referral to incentives &amp; support</li> </ul> <p><i>Serves Lincoln County, including incorporated cities</i></p>	<p><a href="http://www.coastbusiness.info">www.coastbusiness.info</a></p> <p>Caroline Bauman, Executive Director PO Box 716; Newport, OR 97365 Phone: 541.961.3837 Email: <a href="mailto:ecdev@orcoast.com">ecdev@orcoast.com</a></p>
<p><b>Linn-Benton Community College - Small Business Development Center</b></p> <ul style="list-style-type: none"> <li>♦ Business plan writing assistance &amp; review ♦ Business counseling</li> <li>♦ Small Business Management Program ♦ Going into Business ♦ CCB ♦ SCORE</li> <li>♦ QuickBooks: Introduction, Intermediate, Advanced, &amp; Payroll</li> <li>♦ Record keeping, budgeting &amp; financial statement analysis ♦ Marketing</li> <li>♦ Business growth planning ♦ Continuing professional education classes</li> </ul> <p><i>Serves Linn &amp; Benton Counties</i></p>	<p><a href="http://www.linnbenton.edu">www.linnbenton.edu</a></p> <p>Barbara Bessey, SBDC Director 6500 SW Pacific Blvd.; Albany, OR 97321 Phone: 541.917.4930 Email: <a href="mailto:barbara.bessey@linnbenton.edu">barbara.bessey@linnbenton.edu</a></p>

<p><b>Linn-Benton Community College - Customized Training</b></p> <ul style="list-style-type: none"> <li>◆ Leadership management &amp; supervision ◆ Staff &amp; organizational development</li> <li>◆ Strategic planning, facilitation, &amp; coaching ◆ Industrial technologies &amp; safety</li> <li>◆ Command Spanish &amp; English as a second language ◆ Lean Manufacturing</li> </ul> <p><i>Serves Linn &amp; Benton Counties</i></p>	<p><a href="http://www.linnbenton.edu">www.linnbenton.edu</a></p> <p>Karin Magnuson, Training Specialist 6500 Pacific Blvd. SW; Albany, OR 97321 Phone: 541.917.4276 Email: <a href="mailto:magnusk@linnbenton.edu">magnusk@linnbenton.edu</a></p>
<p><b>Linn, Benton, Lincoln Workforce Investment Board</b></p> <ul style="list-style-type: none"> <li>◆ Provides funds to businesses for incumbent worker training</li> <li>◆ Employment and training services for Adult, Dislocated Work, and Youth</li> <li>◆ Oversees and certifies WorkSource One-Stop Centers</li> <li>◆ Works from Unifying Plan in partnership with State and Federal entities</li> </ul> <p><i>Serves Linn, Benton, &amp; Lincoln Counties</i></p>	<p><a href="http://www.region4wib.org">www.region4wib.org</a></p> <p>Steve Bekofsky, Director 545 SW 2nd, Suite A; Corvallis, OR 97333 Phone: 541.758.2642 Email: <a href="mailto:region4wib@communityservices.us">region4wib@communityservices.us</a></p>
<p><b>Linn-Benton MicroBusiness</b></p> <ul style="list-style-type: none"> <li>◆ Program for low-moderate income people starting small businesses</li> <li>◆ Small business training ◆ One-on-one technical assistance ◆ Access to capital</li> <li>◆ Access to marketing opportunities</li> <li>◆ Partnership with Linn-Benton Community College Small Business Dev. Center</li> </ul> <p><i>Serves lower income residents of Linn &amp; Benton Counties</i></p>	<p><a href="http://www.w-nhs.org">www.w-nhs.org</a></p> <p>Greg Gerding, MicroBus. Program Manager Willamette Neighborhood Housing Serv. 257 SW Madison Avenue, Suite 113 Corvallis, OR 97333 Phone: 541.752.7220 x308 Email: <a href="mailto:greg.gerding@w-nhs.org">greg.gerding@w-nhs.org</a></p>
<p><b>North Santiam Canyon Economic Development Corporation</b></p> <ul style="list-style-type: none"> <li>◆ Business development assistance &amp; support ◆ Diagnose help needed</li> <li>◆ Referrals to incentives &amp; support network</li> </ul> <p><i>Serves Lyons, Mill City, Gates, Detroit Idanha &amp; greater North Santiam region</i></p>	<p><a href="http://www.growsantiam.org">www.growsantiam.org</a></p> <p>Allison McKenzie, Executive Director PO Box 673; Mill City, OR 97360 Phone: 503.871.5188 / 503.897.2295 Email: <a href="mailto:allison@growsantiam.org">allison@growsantiam.org</a></p>
<p><b>Oregon Business Development Department - State of Oregon</b></p> <ul style="list-style-type: none"> <li>◆ Business development &amp; industrial location assistance ◆ Business advocacy</li> <li>◆ Business development loans &amp; grants ◆ Business loan fund</li> <li>◆ Infrastructure loans &amp; grants ◆ Statistical information &amp; market data</li> <li>◆ Workforce training support ◆ Oregon Prospector Lands Data Base</li> </ul> <p><i>Statewide - Doing business as "Business Oregon"</i></p>	<p><a href="http://www.oregon4biz.com">www.oregon4biz.com</a></p> <p><b>Linn &amp; Benton Counties:</b> Bob Warren, Business Dev. Officer 1401 Willamette St.; Eugene, OR 97401 Phone: 541.242.2380 Email: <a href="mailto:bob.d.warren@biz.state.or.us">bob.d.warren@biz.state.or.us</a></p> <p><b>Lincoln County:</b> Dennie Houle, Business Dev. Officer One World Trade Center 121 SW Salmon Street, Suite 205 Portland, OR 973204 Phone: 503.338.4473 / 503.791.2732 Email: <a href="mailto:dennie.houle@biz.state.or.us">dennie.houle@biz.state.or.us</a></p>
<p><b>Oregon Cascades West Council of Governments (COG)</b></p> <ul style="list-style-type: none"> <li>◆ Federally-designated Cascades West Economic Development District</li> <li>◆ Develops &amp; manages regional Comprehensive Economic Development Strategy</li> <li>◆ Community &amp; economic development project identification and development</li> <li>◆ ID grant &amp; loan sources, grant writing, grant administration</li> <li>◆ Project management ◆ Group facilitation and strategic planning</li> </ul> <p><i>Serves Benton, Lincoln, &amp; Linn Counties; Economic Dev. District includes Lane County</i></p>	<p><a href="http://www.ocwcog.org">www.ocwcog.org</a></p> <p>Pam Silbernagel, Community &amp; Econ Dev 1400 Queen SE, 205B; Albany, OR 97322 Phone: 541.924.8426 Email: <a href="mailto:psilbern@ocwcog.org">psilbern@ocwcog.org</a></p>
<p><b>Oregon Cascades West COG Business Lending Services</b></p> <ul style="list-style-type: none"> <li>◆ Provides access to federal, State &amp; local government business loan funds</li> <li>◆ Commercial loan packaging, financing &amp; support</li> <li>◆ SBA 504 &amp; 7(a), Rural Development, Business Investment, local funds</li> </ul> <p><i>Serves Benton, Lincoln, &amp; Linn Counties</i></p>	<p><a href="http://www.ocwcog.org">www.ocwcog.org</a></p> <p>Diane Searle, Loan Program Manager 1400 Queen SE, 205C; Albany, OR 97322 Phone: 541.924.8480 Email: <a href="mailto:dsearle@ocwcog.org">dsearle@ocwcog.org</a></p>

<p><b>Oregon Coast Community College – Small Business Development Center</b></p> <ul style="list-style-type: none"> <li>◆ Small business management program ◆ Going into business ◆ CCB ◆ SCORE</li> <li>◆ Counseling ◆ Record keeping, budgeting &amp; financial statement analysis</li> <li>◆ Marketing ◆ Planning business growth ◆ Enterprise development</li> </ul> <p><i>Serves Lincoln County</i></p>	<p><a href="http://www.occc.cc.or.us">www.occc.cc.or.us</a>  Guy Faust, SBDC Director  400 SE College Way; Newport, OR 97366  Phone: 541.867.8522  Email: <a href="mailto:gfaust@occc.cc.or.us">gfaust@occc.cc.or.us</a></p>
<p><b>Oregon Coast Community College – Professional / Technical Education</b></p> <ul style="list-style-type: none"> <li>◆ Customized training for employees ◆ Computer software training</li> <li>◆ Supervisor &amp; manager development</li> </ul> <p><i>Serves Lincoln County</i></p>	<p><a href="http://www.occc.cc.or.us">www.occc.cc.or.us</a>  Jane Hodgkins  400 SE College Way; Newport, OR 97366  Phone: 541.867.8524  Email: <a href="mailto:jhodgkins@occc.cc.or.us">jhodgkins@occc.cc.or.us</a></p>
<p><b>Siletz Tribal Business Corporation: Business Information, Siletz Tribal Action Network</b></p> <ul style="list-style-type: none"> <li>◆ Business plan writing assistance &amp; review ◆ Business location assistance</li> <li>◆ Business development loans ◆ Diagnosing/identifying help needed</li> <li>◆ Referrals to incentives &amp; support ◆ Inventory of industrial &amp; commercial sites</li> </ul> <p><i>Industrial lands in Siletz &amp; Toledo open to all. Business assistance to Tribal members.</i></p>	<p><a href="http://www.stbcorp.net">www.stbcorp.net</a>  Steve Larrabee, Manager  2120 NW 44<sup>th</sup>, Suite D  Lincoln City, OR 97367  Phone: 541.994.2142 / 877.564.7298  Email: <a href="mailto:slarrabee@stbcorp.net">slarrabee@stbcorp.net</a></p>
<p><b>Sweet Home Economic Development Group</b></p> <ul style="list-style-type: none"> <li>◆ Business development assistance &amp; support ◆ Business location assistance</li> <li>◆ Diagnosing/identifying help needed ◆ Referral to incentives &amp; support</li> </ul> <p><i>Serves Sweet Home area</i></p>	<p><a href="http://www.sweethomeoregon.org">www.sweethomeoregon.org</a>  Brian Hoffman, Director  1331 Main Street, Suite B / PO Box 871  Sweet Home, OR 97386  Phone: 541.367.3061  Email: <a href="mailto:bhoffman@sweethomeoregon.org">bhoffman@sweethomeoregon.org</a></p>

## Local Governments

Cities ♦ Counties ♦ Port Authorities ♦ Tribal Authority

Urban Renewal Districts ♦ Enterprise Zones ♦ E-Commerce Zones

Zoning & Comprehensive Plan information ♦ Property & building use approval

Signage permits ♦ Building permits ♦ Infrastructure availability & access

<p><b>Adair Village, City of</b></p> <ul style="list-style-type: none"> <li>♦ Land use, zoning information, property &amp; building use review &amp; approval</li> <li>♦ Infrastructure &amp; utilities</li> <li>♦ City-owned industrial site &amp; commercially-zoned property</li> </ul>	<p><a href="http://www.cityofadairvillage.org">www.cityofadairvillage.org</a>                  Drew Foster, City Administrator                  6030 NE William R Carr Street                  Adair Village, OR 97330                  Phone: 541.745.5507                  Email: <a href="mailto:drewfoster@adairvillage.org">drewfoster@adairvillage.org</a></p>
<p><b>Albany, City of</b></p> <ul style="list-style-type: none"> <li>♦ Land use, zoning information, property &amp; building use review &amp; approval, historic properties review, sign permits</li> <li>♦ Central Albany Revitalization Area Urban Renewal District incentives</li> <li>♦ Economic development, Enterprise Zone, industrial siting assistance</li> <li>♦ Downtown development</li> </ul>	<p><a href="http://www.cityofalbany.net">www.cityofalbany.net</a>                  Wes Hare, City Manager: 541.917.7501                  PO Box 490; Albany, OR 97321                  Greg Byrne, Community Dev. Director                  Planning: 541.917.7550                  Kate Porsche: 541.497.6228                  Email: <a href="mailto:kate.porsche@cityofalbany.net">kate.porsche@cityofalbany.net</a>  <i>See Albany-Millersburg Economic Dev. Corp.</i>  <i>See Albany Downtown Association</i></p>
<p><b>Benton County</b></p> <ul style="list-style-type: none"> <li>♦ Economic development</li> <li>♦ Community development</li> <li>♦ Land use, zoning information, property &amp; building use approval, sign permits</li> <li>♦ Septic &amp; building permits</li> </ul>	<p><a href="http://www.co.benton.or.us">www.co.benton.or.us</a>  <i>See Corvallis-Benton Chamber Coalition</i>                  George McAdams: 541.766.6871                  Land Use Planning: 541.766.6819                  Building &amp; Septic: 541.766.6819</p>
<p><b>Brownsville, City of</b></p> <ul style="list-style-type: none"> <li>♦ Economic development, land use, zoning information, building permits</li> <li>♦ Infrastructure</li> </ul>	<p><a href="http://www.ci.brownsville.or.us">www.ci.brownsville.or.us</a>                  Scott McDowell, Administrator                  PO Box 188; Brownsville, OR 97327                  Phone: 541.466.5666                  Email: <a href="mailto:admin@ci.brownsville.or.us">admin@ci.brownsville.or.us</a></p>
<p><b>Confederated Tribes of Siletz Indians</b></p> <ul style="list-style-type: none"> <li>♦ Comprehensive Plan, Strategic Plan, land use</li> <li>♦ Liaison to economic development programs &amp; assistance</li> </ul>	<p><a href="http://www.ctsi.nsn.us">www.ctsi.nsn.us</a>                  Pamela J. Barlow-Lind, Tribal Planner                  PO Box 549; Siletz, OR 97380                  Phone: 541.444.2532 x1361                  Toll Free Phone: 800.922.1399 x1361                  Email: <a href="mailto:pamelal@ctsi.nsn.us">pamelal@ctsi.nsn.us</a></p>
<p><b>Corvallis, City of</b></p> <ul style="list-style-type: none"> <li>♦ Land use, zoning information, property &amp; building use review &amp; approval, historic properties review, sign review</li> <li>♦ Sustainable Enterprise Zone, industrial locations and assistance</li> <li>♦ Downtown development</li> </ul>	<p><a href="http://www.ci.corvallis.or.us">www.ci.corvallis.or.us</a>                  PO Box 1083; Corvallis, OR 97339                  Jon Nelson, City Manager                  Phone: 541.766.6901                  Email: <a href="mailto:jon.nelson@ci.corvallis.or.us">jon.nelson@ci.corvallis.or.us</a>                  Ken Gibb, Community Dev. Director                  Phone: 541.766.6981                  Email: <a href="mailto:ken.gibb@ci.corvallis.or.us">ken.gibb@ci.corvallis.or.us</a>                  Planning Division Phone: 541.766.6908  <i>See Corvallis-Benton Chamber Coalition.</i>  <i>See Downtown Corvallis Association</i></p>

<p><b>Depoe Bay, City of</b></p> <ul style="list-style-type: none"> <li>◆ Economic development, Enterprise Zone, E-Commerce Zone</li> <li>◆ Land use, zoning information, building permits, infrastructure, Harbor of Depoe Bay, Urban Renewal District</li> </ul>	<p><a href="http://www.ci.depoe-bay.or.us">www.ci.depoe-bay.or.us</a>  <i>See Lincoln County Economic Dev. Alliance</i>  Pery Murray, City Recorder  570 SE Shell Avenue / PO Box 8  Depoe Bay, OR 97341  Phone: 541.765.2361  <a href="mailto:murray@ci.depoe-bay.or.us">murray@ci.depoe-bay.or.us</a></p>
<p><b>Halsey, City of</b></p> <ul style="list-style-type: none"> <li>◆ Economic development, land use, zoning information, building permits, infrastructure</li> </ul>	<p><a href="http://www.cityofhalsey.com">www.cityofhalsey.com</a>  Judy Cleeton, Administrator  733 W. 1<sup>st</sup>; Halsey, OR 97348  Phone: 541.369.2522  Email: <a href="mailto:judy@cityofhalsey.com">judy@cityofhalsey.com</a></p>
<p><b>Harrisburg, City of</b></p> <ul style="list-style-type: none"> <li>◆ Economic development</li> <li>◆ Urban Renewal and Enterprise Zone development incentives</li> <li>◆ Land use, building permits, zoning information, signage review &amp; permits</li> <li>◆ Industrial properties information</li> <li>◆ Infrastructure</li> </ul>	<p><a href="http://www.ci.harrisburg.or.us">www.ci.harrisburg.or.us</a>  Bruce Cleeton, Administrator  120 Smith Street / PO Box 378  Harrisburg, OR 97446  Phone: 541.995.6655  Email: <a href="mailto:bcleeton@ci.harrisburg.or.us">bcleeton@ci.harrisburg.or.us</a></p>
<p><b>Lebanon, City of</b></p> <ul style="list-style-type: none"> <li>◆ Economic development, Enterprise Zone, industrial lands information</li> <li>◆ Urban Renewal Districts development assistance</li> <li>◆ Land use, building permits, zoning information, historic properties review, sign permits</li> </ul>	<p><a href="http://www.ci.lebanon.or.us">www.ci.lebanon.or.us</a>  925 Main Street; Lebanon, OR 97355  John Hitt, City Administrator  Administrator's Phone: 541.258.4202  Email: <a href="mailto:jhitt@ci.lebanon.or.us">jhitt@ci.lebanon.or.us</a>  Walt Wendolowski, Community Dev. Mgr.  Planning Phone: 541.258.4906  Email: <a href="mailto:wwendolowski@ci.lebanon.or.us">wwendolowski@ci.lebanon.or.us</a></p>
<p><b>Lincoln City, City of</b></p> <ul style="list-style-type: none"> <li>◆ Economic development, Enterprise Zone, E-Commerce Zone</li> <li>◆ Land use, zoning information, sign permits</li> <li>◆ Urban Renewal development assistance</li> </ul>	<p><a href="http://www.lincolncity.org">www.lincolncity.org</a>  <i>See Lincoln County Economic Dev. Alliance</i>  801 SW Hwy. 101; Lincoln City, OR 97367  Planning Phone: 541.996.2153  Kurt Olsen, Urban Renewal Director  Urban Renewal Phone: 541.996.1095  Email: <a href="mailto:kurt@lincolncity.org">kurt@lincolncity.org</a></p>
<p><b>Lincoln County</b></p> <ul style="list-style-type: none"> <li>◆ Economic development, Enterprise Zone</li> <li>◆ Land use, zoning information, signage review &amp; permits</li> </ul>	<p><a href="http://www.co.lincoln.or.us">www.co.lincoln.or.us</a>  <i>See Lincoln County Economic Dev. Alliance</i>  Planning &amp; Dev. Phone: 541.265.4192  210 SW 2<sup>nd</sup> Street; Newport, OR 97365</p>
<p><b>Linn County</b></p> <ul style="list-style-type: none"> <li>◆ Economic development, CAIP business development &amp; referrals, Linn County Investment Fund</li> <li>◆ Land use, zoning information, building permits</li> </ul>	<p><a href="http://www.co.linn.or.us">www.co.linn.or.us</a>  <i>See Albany-Millersburg Economic Dev. Corp.</i>  Robert Wheeldon, Planning &amp; Bldg. Dir.  Phone: 541.967.3816  300 SW 4<sup>th</sup> Ave. / PO Box 100  Albany, OR 97321</p>
<p><b>Lyons, City of</b></p> <ul style="list-style-type: none"> <li>◆ Economic development, enterprise development</li> <li>◆ Land use, zoning information, building permits</li> <li>◆ Infrastructure</li> </ul>	<p><a href="http://www.cityoflyons.org">www.cityoflyons.org</a>  <i>See North Santiam Canyon Economic Dev. Corp.</i>  Mary Mitchell, City Manager  449 5<sup>th</sup> St. / PO Box 10; Lyons, OR 97358  Phone: 503.859.2167  Email: <a href="mailto:mmitchell@wavecable.com">mmitchell@wavecable.com</a></p>

<p><b>Mill City, City of</b></p> <ul style="list-style-type: none"> <li>◆ Economic development, enterprise development</li> <li>◆ Land use, zoning information, building permits</li> <li>◆ Infrastructure</li> </ul>	<p><a href="http://www.ci.mill-city.or.us">www.ci.mill-city.or.us</a>  <i>See North Santiam Canyon Economic Dev. Corp.</i>  Stacie Cook, City Recorder  PO Box 256; Mill City, OR 97360  Phone: 503.897.2302  Email: <a href="mailto:millcity@wbcable.net">millcity@wbcable.net</a></p>
<p><b>Millersburg, City of</b></p> <ul style="list-style-type: none"> <li>◆ Economic development, Enterprise Zone, industrial siting assistance</li> <li>◆ Industrial properties information</li> <li>◆ Land use, building permits, zoning information</li> <li>◆ Infrastructure</li> </ul>	<p><a href="http://www.albany-millersburg.com/millersburg">www.albany-millersburg.com/millersburg</a>  <i>See Albany-Millersburg Economic Dev. Corp.</i>  Barbara Castillo, City Recorder  4222 NE Old Salem; Albany, OR 97322  Phone: 541.928.4253  Email: <a href="mailto:bcastillo@cityofmillersburg.org">bcastillo@cityofmillersburg.org</a></p>
<p><b>Monroe, City of</b></p> <ul style="list-style-type: none"> <li>◆ Economic Development</li> <li>◆ Land Use, zoning information, building permits</li> <li>◆ Infrastructure</li> </ul>	<p>Mayor Frank Thayer, cell: 541.868-4105  P.O Box 486; Monroe, OR 97456  Phone: 541.847.5175  Email: <a href="mailto:cmonroe.barbi@99w.us">cmonroe.barbi@99w.us</a></p>
<p><b>Newport, City of</b></p> <ul style="list-style-type: none"> <li>◆ Economic development, Enterprise Zone, E-Commerce Zone</li> <li>◆ Urban Renewal Districts assistance</li> </ul> <ul style="list-style-type: none"> <li>◆ Land use, zoning information, sign permits</li> </ul>	<p><a href="http://www.thecityofnewport.net">www.thecityofnewport.net</a>  <i>See Lincoln County Economic Dev. Alliance</i>  Jim Voetberg, City Manager  169 SW Coast Hwy.; Newport, OR 97365  Manager's Phone: 541.574.0601  Mgr's Email: <a href="mailto:j.voetberg@thecityofnewport.net">j.voetberg@thecityofnewport.net</a>  Planning Phone: 541.574.0629</p>
<p><b>Philomath, City of</b></p> <ul style="list-style-type: none"> <li>◆ Economic development</li> <li>◆ Urban Renewal District assistance</li> <li>◆ Industrial properties information</li> <li>◆ Land use, zoning information, sign permits</li> </ul>	<p><a href="http://www.ci.philomath.or.us">www.ci.philomath.or.us</a>  Randy Kugler, City Manager  980 Applegate Street / PO Box 400;  Philomath, OR 97370  Phone: 541.929.6148  Email: <a href="mailto:philomath.admin@ci.philomath.or.us">philomath.admin@ci.philomath.or.us</a></p>
<p><b>Port of Alsea</b></p> <ul style="list-style-type: none"> <li>◆ Port-owned facilities</li> <li>◆ Business development referrals</li> <li>◆ Access to Port Revolving Loan Fund, Planning &amp; Marketing Fund, bonding authority</li> </ul>	<p><a href="http://www.portofalsea.com">www.portofalsea.com</a>  Maggie Rivers, Manager  365A Port Street / PO Box 1060  Waldport. OR 97394  Phone: 541.563.3872  Email: <a href="mailto:portofalsea@casco.net">portofalsea@casco.net</a></p>
<p><b>Port of Newport</b></p> <ul style="list-style-type: none"> <li>◆ Port-owned facilities, industrial lands, &amp; industrial buildings</li> <li>◆ Business development referrals</li> <li>◆ Access to Port Revolving Loan Fund, Planning &amp; Marketing Fund, bonding authority</li> <li>◆ Enterprise Zone</li> </ul>	<p><a href="http://www.portofnewport.com">www.portofnewport.com</a>  Don Mann, Manager  600 SE Bay Blvd.; Newport, OR 97365  Phone: 541.265.7758  Email: <a href="mailto:portman@portofnewport.com">portman@portofnewport.com</a>  <i>See Lincoln County Economic Dev. Alliance</i></p>
<p><b>Port of Toledo</b></p> <ul style="list-style-type: none"> <li>◆ Port-owned facilities, industrial lands, &amp; industrial buildings</li> <li>◆ Business development referrals</li> <li>◆ Access to Port Revolving Loan Fund, Planning &amp; Marketing Fund, bonding authority</li> <li>◆ Enterprise Zone</li> </ul>	<p><a href="http://www.portoftoledo.org">www.portoftoledo.org</a>  Bud Shoemake, Manager  385 NW 1<sup>st</sup>; Toledo, OR 97391  Phone: 541.336.5207  Email: <a href="mailto:portoftoledo@newportnet.com">portoftoledo@newportnet.com</a>  <i>See Lincoln County Economic Dev. Alliance</i></p>
<p><b>Scio, City of</b></p> <ul style="list-style-type: none"> <li>◆ Land use, zoning information, sign review, building permits</li> <li>◆ Infrastructure</li> </ul>	<p>Ginger Griffith, City Manager  PO Box 37; Scio, OR 97374  Phone: 503.394.3342  Email: <a href="mailto:scio@smt-net.com">scio@smt-net.com</a></p>

<p><b>Siletz, City of</b></p> <ul style="list-style-type: none"> <li>◆ Economic development, Enterprise Zone, E-Commerce Zones</li> <li>◆ Land development, zoning information, infrastructure</li> </ul>	<p><a href="http://www.cityofsiletz.org">www.cityofsiletz.org</a>  <i>See Lincoln County Economic Dev. Alliance</i>  Sheryl Simmons, City Recorder  PO Box 318; Siletz, OR 97380  Phone: 541.444.2521  Email: <a href="mailto:chsiletz@qwest.net">chsiletz@qwest.net</a></p>
<p><b>Sweet Home, City of</b></p> <ul style="list-style-type: none"> <li>◆ Economic development</li>   <li>◆ Land development, zoning information, sign review</li> <li>◆ Enterprise Zone assistance</li> </ul>	<p><a href="http://www.ci.sweet-home.or.us">www.ci.sweet-home.or.us</a>  <i>See Sweet Home Economic Development Group</i>  Craig Martin, City Manager  1140 12th Ave.; Sweet Home, OR 97386  Phone: 541.367.8969 x230  Email: <a href="mailto:cmartin@ci.sweet-home.or.us">cmartin@ci.sweet-home.or.us</a>  Carol Lewis, Planner  1140 12<sup>th</sup> Ave.; Sweet Home, OR 97386  Phone: 541.367.8113 x234  Email: <a href="mailto:clewis@ci.sweet-home.or.us">clewis@ci.sweet-home.or.us</a></p>
<p><b>Tangent, City of</b></p> <ul style="list-style-type: none"> <li>◆ Economic development, land development, zoning information, building &amp; sign permits</li> </ul>	<p><a href="http://www.cityoftangent.org">www.cityoftangent.org</a>  Georgia Edwards, Coordinator  PO Box 251; Tangent, OR 97389  Phone: 541.928.1020  Email: <a href="mailto:georgia@cityoftangent.org">georgia@cityoftangent.org</a></p>
<p><b>Toledo, City of</b></p> <ul style="list-style-type: none"> <li>◆ Economic development, Enterprise Zone, E-Commerce Zone</li> <li>◆ Land development, zoning information, building permits</li> </ul>	<p><a href="http://www.cityoftoledo.org">www.cityoftoledo.org</a>  <i>See Lincoln County Economic Dev. Alliance</i>  Michelle Amberg, City Manager  206 N. Main / PO Box 220  Toledo, OR 97392  Phone: 541.336.2247 x211  Email: <a href="mailto:manager@cityoftoledo.org">manager@cityoftoledo.org</a></p>
<p><b>Waldport, City of</b></p> <ul style="list-style-type: none"> <li>◆ Economic development, Enterprise Zone, E-Commerce Zone</li> <li>◆ Land development, zoning information, building permits</li> <li>◆ Urban Renewal District assistance</li> </ul>	<p><a href="http://www.waldport.org">www.waldport.org</a>  <i>See Lincoln County Economic Dev. Alliance</i>  Nancy Leonard, City Manager  125 Alsea Highway / PO Box 1120  Waldport, OR 97394  Phone: 541.563.3561  Email: <a href="mailto:nancy.leonard@waldport.org">nancy.leonard@waldport.org</a></p>
<p><b>Yachats, City of</b></p> <ul style="list-style-type: none"> <li>◆ Economic development</li> <li>◆ Land development, zoning information, building permits</li> <li>◆ Urban Renewal assistance</li> </ul>	<p><a href="http://www.ci.yachats.or.us">www.ci.yachats.or.us</a>  <i>See Lincoln County Economic Dev. Alliance</i>  Nancy Batchelder, Recorder/Finance  441 Highway 101 N. / PO Box 345  Yachats, OR 97498  Phone: 541.547.3565  Email: <a href="mailto:nancy@ci.yachats.or.us">nancy@ci.yachats.or.us</a></p>

## Business Associations

### Chambers of Commerce ♦ Downtown Associations

<p><b>Albany Area Chamber of Commerce</b></p> <ul style="list-style-type: none"> <li>♦ Organized business advocacy &amp; representation ♦ Business referral services</li> <li>♦ Business education seminars ♦ Community information &amp; demographics</li> <li>♦ Workforce training &amp; development ♦ Identifying potential markets</li> <li>♦ Networking opportunities ♦ Leadership development</li> </ul> <p><i>Serves Albany, Millersburg, Tangent &amp; surrounding area</i></p>	<p><a href="http://www.albanychamber.com">www.albanychamber.com</a></p> <p>Janet Steele, President 435 1<sup>st</sup> Ave. NW / PO Box 548 Albany, OR 97321 Phone: 541.926.1517 Email: <a href="mailto:info@albanychamber.com">info@albanychamber.com</a></p>
<p><b>Albany Downtown Association</b></p> <ul style="list-style-type: none"> <li>♦ Downtown business development assistance &amp; seminars ♦ Market data</li> <li>♦ Cooperative promotions &amp; marketing ♦ Building redevelopment support</li> <li>♦ Inventory of available space/buildings</li> </ul> <p><i>Serves downtown Albany businesses, prospective businesses, property owners &amp; developers</i></p>	<p><a href="http://www.albanydowntown.com">www.albanydowntown.com</a></p> <p>Oscar Hult, Executive Director 240 2<sup>nd</sup> Ave SW, #120; Albany, OR 97321 Phone: 541.928.2469 Email: <a href="mailto:oscar@albanydowntown.com">oscar@albanydowntown.com</a></p>
<p><b>Brownsville Chamber of Commerce</b></p> <p><i>Serves Brownsville &amp; surrounding area</i></p>	<p><a href="http://www.historicbrownsville.com">www.historicbrownsville.com</a></p> <p>Mandy Cole, President PO Box 161; Brownsville, OR 97327 Phone: 541.466.5913 Email: <a href="mailto:thetimes089@centurytel.net">thetimes089@centurytel.net</a></p>
<p><b>City Center Newport Association</b></p> <ul style="list-style-type: none"> <li>♦ Business assistance ♦ Cooperative promotions ♦ Building redevelopment help</li> </ul> <p><i>Serves Newport City Center Businesses, Prospective Businesses, Property Owners &amp; Developers</i></p>	<p><a href="http://www.citycenternewport.com">www.citycenternewport.com</a></p> <p>PO Box 1251; Newport, OR 97365 Email: <a href="mailto:info@citycenternewport.com">info@citycenternewport.com</a></p>
<p><b>Corvallis–Benton Chamber Coalition</b> (Also under “Business Referral”)</p> <ul style="list-style-type: none"> <li>♦ Statistical information &amp; census data ♦ Organized business advocacy</li> <li>♦ Identifying potential markets</li> </ul> <p><i>Serves Corvallis, Adair Village, &amp; surrounding areas</i></p>	<p><a href="http://www.cbchambercoalition.com">www.cbchambercoalition.com</a></p> <p>Marcy Eastham, Interim President/CEO 420 NW Second; Corvallis, OR 97330 Phone: 541.757.1505 Email: <a href="mailto:meastham@cbchambercoalition.com">meastham@cbchambercoalition.com</a></p>
<p><b>Corvallis Independent Business Alliance</b></p> <ul style="list-style-type: none"> <li>♦ Business advocacy and networking connections</li> </ul> <p><i>Serves Corvallis area</i></p>	<p><a href="http://www.corvallisiba.org">www.corvallisiba.org</a></p> <p>Kate Lindburg, President 316 SW Washington; Corvallis, OR 97333 Phone: 541.752-0047 Email: <a href="mailto:info@CorvallisIBA.org">info@CorvallisIBA.org</a></p>
<p><b>Depoe Bay Chamber of Commerce</b></p> <p><i>Serves Depoe Bay</i></p>	<p><a href="http://www.depoebaychamber.org">www.depoebaychamber.org</a></p> <p>223 SW Highway 101 / PO Box 21 Depoe Bay, OR 97341 Phone: 541.765.2889 / 877.485.8348 Email: <a href="mailto:dbchamber@newport.net">dbchamber@newport.net</a></p>
<p><b>Downtown Corvallis Association</b></p> <ul style="list-style-type: none"> <li>♦ Downtown business development assistance &amp; seminars ♦ Market data</li> <li>♦ Cooperative promotions &amp; marketing ♦ Building redevelopment support</li> <li>♦ Inventory of available space/buildings</li> </ul> <p><i>Serves Downtown Corvallis Businesses &amp; prospective downtown businesses</i></p>	<p><a href="http://www.downtowncorvallis.org">www.downtowncorvallis.org</a></p> <p>Joan Wessell, Executive Director 460 Madison Ave. #9 / PO Box 1539 Corvallis, OR 97339 Phone: 541.754.6624 Email: <a href="mailto:wessellj@peak.org">wessellj@peak.org</a></p>
<p><b>Greater Newport Chamber of Commerce</b></p> <p><i>Serves Newport &amp; surrounding area</i></p>	<p><a href="http://www.newportchamber.org">www.newportchamber.org</a></p> <p>Lorna Davis, Executive Director 555 SW Coast Hwy.; Newport, OR 97365 Phone: 541.265.8801 / 800COAST44 Email: <a href="mailto:info@newportchamber.org">info@newportchamber.org</a></p>
<p><b>Junction City – Harrisburg Chamber of Commerce</b></p> <p><i>Serves Harrisburg &amp; Junction City</i></p>	<p><a href="http://www.jch-chamber.org">www.jch-chamber.org</a></p> <p>Rick Kissock, Executive Director 341 W. 6th; Junction City, OR 97448 Phone: 541.998.6154 Email: <a href="mailto:rick@jch-chamber.org">rick@jch-chamber.org</a></p>

<p><b>Lebanon Area Chamber of Commerce &amp; Visitors Bureau</b>          ♦ Business advocacy and support ♦ Cooperative promotions          ♦ Market data ♦ Industrial siting support  <i>Serves Lebanon &amp; surrounding area</i></p>	<p><a href="http://www.lebanon-chamber.org">www.lebanon-chamber.org</a>          Shelly Garrett, Executive Director          1040 Park Street; Lebanon, OR 97355          Phone: 541.258.7166          Email: <a href="mailto:shelly@lebanon-chamber.org">shelly@lebanon-chamber.org</a></p>
<p><b>Lebanon Partners for Progress</b>          ♦ Downtown business development assistance ♦ Cooperative promotions          ♦ Market data  <i>Serves downtown Lebanon businesses, prospective businesses, property owners, &amp; developers</i></p>	<p><a href="http://www.lebanondowntown.org">www.lebanondowntown.org</a>          PO Box 2612; Lebanon, OR 97355          Phone: 541.451.5882          Email: <a href="mailto:open4biz@lebanondowntown.org">open4biz@lebanondowntown.org</a></p>
<p><b>Lincoln City Chamber of Commerce</b>  <i>Serves Lincoln City &amp; surrounding area</i></p>	<p><a href="http://www.lcchamber.com">www.lcchamber.com</a>          Linda Roy, Executive Director          4039 NW Logan Road;          Lincoln City, OR 97367          Phone: 541.994.3070          Email: <a href="mailto:info@lcchamber.com">info@lcchamber.com</a></p>
<p><b>North Santiam Chamber of Commerce</b>  <i>Serves Lyons, Mehama, Mill City, Gates, Idanha, Detroit</i>          ♦ Business advocacy and assistance</p>	<p><a href="http://www.nschamber.org">www.nschamber.org</a>          Nicole Miller, Executive Director          825 NW Santiam Blvd / PO Box 222          Mill City, OR 97360          Phone: 503.897.5000          Email: <a href="mailto:director@nschamber.org">director@nschamber.org</a></p>
<p><b>Philomath Area Chamber of Commerce</b>  <i>Serves Philomath &amp; surrounding area</i></p>	<p><a href="http://www.philomathchamber.org">www.philomathchamber.org</a>          Mona Luebbert, Director          PO Box 606; Philomath, OR 97370          Phone: 541.929.2454          Email: <a href="mailto:director@philomathchamber.org">director@philomathchamber.org</a></p>
<p><b>Philomath Downtown Association</b>          ♦ Downtown business development assistance ♦ Cooperative promotions          ♦ Market data  <i>Serves downtown Philomath businesses, prospective businesses, property owners &amp; developers</i></p>	<p><a href="http://www.philomathda.com">www.philomathda.com</a>          Nancy Elwer, Director          PO Box 864; Philomath, OR 97370          Phone: 541.766.2316          Email: <a href="mailto:mail@philomathda.com">mail@philomathda.com</a></p>
<p><b>Sweet Home Chamber of Commerce</b>  <i>Serves Sweet Home &amp; surrounding area</i></p>	<p><a href="http://www.sweethomechamber.org">www.sweethomechamber.org</a>          Michelle Anderson, Executive Director          1575 Main Street; Sweet Home, OR 97386          Phone: 541.367.6186          Email: <a href="mailto:info@sweethomechamber.org">info@sweethomechamber.org</a></p>
<p><b>Toledo Chamber of Commerce</b>  <i>Serves Toledo &amp; surrounding area</i></p>	<p><a href="http://www.visittoledooregon.com">www.visittoledooregon.com</a>          Don Amberg, Manager          PO Box 249; Toledo, OR 97391          Phone: 541.336.3183          Email: <a href="mailto:info@VisitToledoOregon.com">info@VisitToledoOregon.com</a></p>
<p><b>Waldport Chamber of Commerce</b>  <i>Serves Waldport &amp; surrounding area</i></p>	<p><a href="http://www.waldport-chamber.com">www.waldport-chamber.com</a>          620 NW Spring Street / PO Box 669          Waldport, OR 97394          Phone: 541.563.2133          Email: <a href="mailto:chamber@peak.org">chamber@peak.org</a></p>
<p><b>Yachats Chamber of Commerce</b>  <i>Serves Yachats &amp; surrounding area</i></p>	<p><a href="http://www.yachats.org">www.yachats.org</a>          241 Hwy. 101 / PO Box 728          Yachats, OR 97498          Phone: 541.547.3530, 800.929.0477          Email: <a href="mailto:info@yachats.org">info@yachats.org</a></p>